



Road Sales Trainee Career Opportunity

Candidate Requirements:

- 4-year college degree *preferred*
- Must have a vehicle and maintain a clean driving record
- Proficiency in Microsoft Windows, Office, and Project
- Desire to learn
- Strong organization, planning, and scheduling
- Superior communication and relationship building skills
- Work well in a team environment
- Strong personal desire to succeed

Position Responsibilities:

- Sprinkler head layout and system design
- Review of specifications and bid documents
- Knowledge regarding NFPA and building codes related to fire protection
- Maintain sales information in CRM database
- Attend walk-throughs, visit customers, and steady involvement with relevant associations
- Meet or exceed given sales goals
- Build customer relationships through prospecting and estimating
- Complete bid paperwork including pre-qualifications
- Maintain bid load and meet expected bid dates
- Assist senior estimators as needed
- Master Spectrum and Hydrabid

Please contact Eric Gallagher at 610-277-1331 ext. 412 or egallagher@oliverfps.com for more information.

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